Community Funding Process:

1. Review with community current priorities and plans
	* NC Work with coordinator to go over plans
2. Review budget to see where dollars are coming from and where dollars are going
	* NC Work with coordinator to draft/draw out current snap shot of dollars
3. Show above items to collaboration and discuss the following:
	* Review and discuss how dollars are flowing, what’s coming in, going out, and the work its supporting
	* Determine together if there are gaps that need additional funding or where funding growth needs to happen based on priorities
	* Identify funding priority areas (based on plan summary above)
	* Discuss funding strategies
		+ Operate more efficiently through use of intentional collaboration - are there places where we have duplication of dollars
		+ Grow current funders – is there a strategy to increase asks to current funders?
		+ Engage New Private Local Funders
		+ Maximize public funding opportunities
		+ Generate other ways of fundraising
			- Guild
			- Funders Collaborative
			- In-kind support
			- Events / Sponsorship
4. Identify top 2 strategies and NC work with Coordinator /task force on draft plan to present to collaboration
5. Get input and revise – ensure buy in
6. All partners engage in fundraising strategies to support the collective goals established

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Funders Collaborative (definition)

Creating a Funders Collaborative that is part of the Community Collaboration: A group of local/state funders committed to pooling time, energy and resources for the betterment of the community. The Collaborative is guided by a shared belief that we are stronger together and we can work in partnership to create long-term systemic change. The funders collaborative would meet on a regular bases and have a Chair. The Coordinator would also sit on this funders collaborative to be the liason back to the full collaboration. NC would be one of the partners.